



AxPro Concept Sp. z o.o.
Sales Manager (B2B)

Place of work

Work from home

Start date in work

By agreement

The date the offer was added

31 Mar 2025 (update 24 Apr 2025)

Type of employment

self-employed

Salary (gross)

Unstated wage

Number of job vacancies

1

Information about job offer

Job description

Sales Manager (B2B) - Join Our Team!

Kowary Carpets & AxPro Concept Sp. z o.o. - a leading manufacturer and interior design studio - is looking for an experienced **Sales Manager (B2B segment)** to **manage projects and operations in Czech Republic, Slovakia, and Hungary.**

□ What You'll Do:

- Manage interior furnishings supply for **hotels and public buildings** (floor coverings, wallpapers, window decorations, furniture, ceramic tiles).
- Collaborate with **investors, interior designers, and construction companies.**
- Oversee **design, production, and logistics coordination.**

□ What We Expect:

- **Min. 2 years of experience** in B2B sales management.
- Understanding of the **hotel investment sector.**
- Strong **self-discipline and organizational skills.**

- **English (min. B1)** and a **category B driving license**.
- **Willingness to travel** for business.

□ **What We Offer:**

- **Attractive salary** with a **performance-based bonus system**.
- **Long-term, stable cooperation** in a friendly work environment.
- **Personal growth opportunities** with training and onboarding.
- **Full work tools package:** car, laptop, mobile phone.

Interested? Send your CV to **info@axproconcept.com** with consent for personal data processing (RODO).

Working mode

Flexible working hours

Benefits offered

- flexible working hours

Employee requirements

Required education

- Lower secondary education (vocational)
- Vocational Secondary Education
- Upper Secondary Education
- General Secondary Education
- Higher, Post-Secondary Education
- Tertiary Education (Undergraduate)
- Tertiary Education (Graduate)
- Tertiary Education (Doctoral)

Length of experience

at least 2 years

Languages

- English - Advanced: B1 and B2

Driving licence

- Category B

Employer information

Business Name

AxPro Concept Sp. z o.o.

Company Registration Number

PL611272

Address

1 Maja 80/3, 58-500, Jelenia Góra, Poland

Internet address

<https://axproconcept.com/>

Characteristics of the company

AxPro Concept Sp. z o.o. is a Polish manufacturer of flooring solutions and a market leader in providing interior finishing materials for investments in the hotel, office, and passenger ship sectors.

Contact person

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Sales Manager

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Source: worki.sk, **Offer ID:** 2057651, **Classification of jobs (SK ISCO-08):** [3333002 Control employment officer](#), **Profession:** [Employment Services Specialist](#), **Working area:** [Government Management](#)